

# November 2024 Financials

PREPARED **DEC'24** BY



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## **Executive Summary**



 CWC closed out November 2024 with a projected YE Cash balance of \$2.12M. Days of Cash is 113 days. These are ahead of budget and an improvement from our October 2024 financials.

#### Revenue

- Higher than projected enrollment and a higher than budgeted DESE per ADA payment have increased our State revenue forecast by more than \$382k. We are currently reflecting a \$13k per ADA basic formula payment. There is still potential upside of another \$300/ADA.
- The Classroom Trust Fund allocation is also more than \$41k ahead of budget.
- Both increases are more than offsetting a \$15.5k decrease in High Needs funding.

# **Executive Summary**



## Expenses

Operating expenses are trending in line with budget except for Student Transportation. With 3.5 months of school completed, we have already used almost all of our full year budget. Our average monthly run rate is \$29,727. We have 5.5 months of school left (\$163,500 cost) and only \$9k remaining in our budget.

#### Net Income

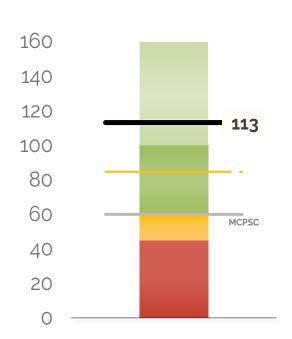
 The increase in revenue has helped offset our projected YE loss, reducing it from (\$566,670) to (\$161,012).

# **Key Performance Indicators**



## **Days of Cash**

Cash balance at year-end divided by average daily expenses

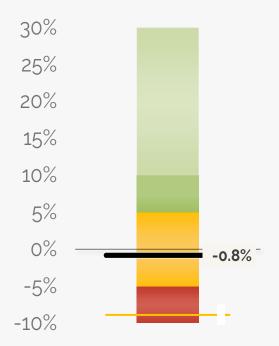


#### 113 DAYS OF CASH AT YEAR'S END

The school will end the year with 113 days of cash. This is above the recommended 60 days, and 6 more day(s) than last month

### **Gross Margin**

Revenue less expenses, divided by revenue

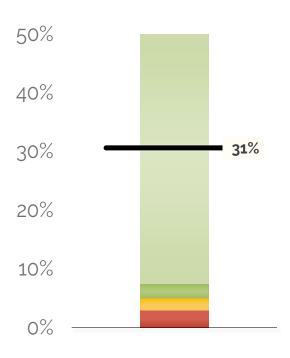


#### -0.8% GROSS MARGIN

The forecasted net income is -\$56k, which is \$511k above the budget. It yields a -0.8% gross margin.

#### **Fund Balance %**

Forecasted Ending Fund Balance
/ Total Expenses



#### **30.62% AT YEAR'S END**

The school is projected to end the year with a fund balance of \$2,091,210. Last year's fund balance was \$2,147,326.

|                              | Previous Year End | Current   | Year End  |
|------------------------------|-------------------|-----------|-----------|
| Assets                       |                   |           |           |
| Current Assets               |                   |           |           |
| Cash                         | 2,172,498         | 2,206,042 | 2,116,090 |
| Total Current Assets         | 2,172,498         | 2,206,042 | 2,116,090 |
| Total Assets                 | 2,172,498         | 2,206,042 | 2,116,090 |
|                              |                   |           |           |
| Liabilities and Equity       |                   |           |           |
| Liabilities                  |                   |           |           |
| Current Liabilities          |                   |           |           |
| Other Current Liabilities    | 25,172            | 21,454    | 24,880    |
| Total Current Liabilities    | 25,172            | 21,454    | 24,880    |
| Total Long-Term Liabilities  | 0                 | 0         |           |
| Total Liabilities            | 25,172            | 21,454    | 24,880    |
|                              |                   |           |           |
| Equity                       |                   |           |           |
| Unrestricted Net Assets      | 2,147,326         | 2,147,326 | 2,147,326 |
| Net Income                   | 0                 | 37,263    | -56,116   |
| Total Equity                 | 2,147,326         | 2,184,589 | 2,091,210 |
| Total Liabilities and Equity | 2,172,498         | 2,206,042 | 2,116,090 |

|                              | Yea       | ar-To-Date |          | Anı       | nual Forecast |          |           |       |
|------------------------------|-----------|------------|----------|-----------|---------------|----------|-----------|-------|
|                              | Actual    | Budget     | Variance | Forecast  | Budget        | Variance | Remaining | Rem % |
| Revenue                      |           |            |          |           |               |          |           |       |
| Local Revenue                | 304,494   | 239,646    | 64,848   | 558,858   | 558,091       | 768      | 254,364   | 46%   |
| State Revenue                | 2,298,469 | 1,938,455  | 360,015  | 5,481,038 | 5,072,510     | 408,528  | 3,182,569 | 58%   |
| Federal Revenue              | 142,473   | 160,461    | (17,988) | 507,420   | 505,502       | 1,918    | 364,947   | 72%   |
| Private Grants and Donations | 167,057   | 40,000     | 127,057  | 200,000   | 200,000       | (0)      | 32,943    | 16%   |
| Earned Fees                  | 20,307    | 10,043     | 10,264   | 25,058    | 24,104        | 954      | 4,751     | 19%   |
| Total Revenue                | 2,932,801 | 2,388,605  | 544,196  | 6,772,375 | 6,360,206     | 412,169  | 3,839,574 | 1     |
|                              |           |            |          |           |               |          |           |       |
| Expenses                     |           |            |          |           |               |          |           |       |
| Salaries                     | 1,204,263 | 1,342,213  | 137,950  | 3,144,601 | 3,221,312     | 76,711   | 1,940,338 | 62%   |
| Benefits and Taxes           | 343,725   | 409,639    | 65,914   | 944.544   | 983,133       | 38,589   | 600,819   | 64%   |
| Staff-Related Costs          | 30,825    | 21,667     | (9,158)  | 59,496    | 52,000        | (7,496)  | 28,671    | 48%   |
| Rent                         | 250,159   | 209,498    | (40,661) | 502,795   | 502,795       | (O)      | 252,636   | 50%   |
| Occupancy Service            | 241,038   | 210,183    | (30,856) | 504,438   | 504,438       | 0        | 263,400   | 52%   |
| Student Expense, Direct      | 369,091   | 270,658    | (98,433) | 650,257   | 649,578       | (679)    | 281,167   | 43%   |
| Student Expense, Food        | 104,245   | 68,625     | (35,620) | 164,836   | 164,700       | (136)    | 60,591    | 37%   |
| Office & Business Expense    | 168,682   | 265,610    | 96,928   | 641,724   | 637,464       | (4,260)  | 473,043   | 74%   |
| Transportation               | 108,461   | 47,155     | (61,307) | 117,515   | 113,171       | (4.344)  | 9,054     | 8%    |
| Total Ordinary Expenses      | 2,820,488 | 2,845,247  | 24,758   | 6,730,206 | 6,828,592     | 98,385   | 3,909,718 | 58%   |
| Interest                     | -         | 208        | 208      | 500       | 500           | (0)      | 500       | 100%  |
| Facility Improvements        | 75,050    | 40,744     | (34,306) | 97,785    | 97,785        | (0)      | 22,735    | 23%   |
| Total Extraordinary Expenses | 75,050    | 40,952     | (34,098) | 98,285    | 98,285        | (0)      | 23,235    | 24%   |
| Total Expenses               | 2,895,538 | 2,886,199  | (9,340)  | 6,828,492 | 6,926,877     | 98,385   | 3,932,953 | 2     |
| Net Income                   | 37,263    | (497,594)  | 534,857  | (56,116)  | (566,670)     | 510,554  | (93,379)  | 3     |
| Cash Flow Adjustments        | (3,718)   | -          | (3,718)  | (292)     | -             | (292)    | 3,427     | 4     |
| Change in Cash               | 33,544    | (497,594)  | 531,138  | (56,408)  | (566,670)     | 510,262  | (89,953)  | 6     |

Annual Forecast

Voor-To-Date

■ REVENUE: \$412K AHEAD

Higher than budgeted enrollment and DESE per ADA payment

#### **2** EXPENSES: \$98K AHEAD

Currently showing some 'savings' in salaries/benefits but this should settle out with a planned new hire after the first of the year.

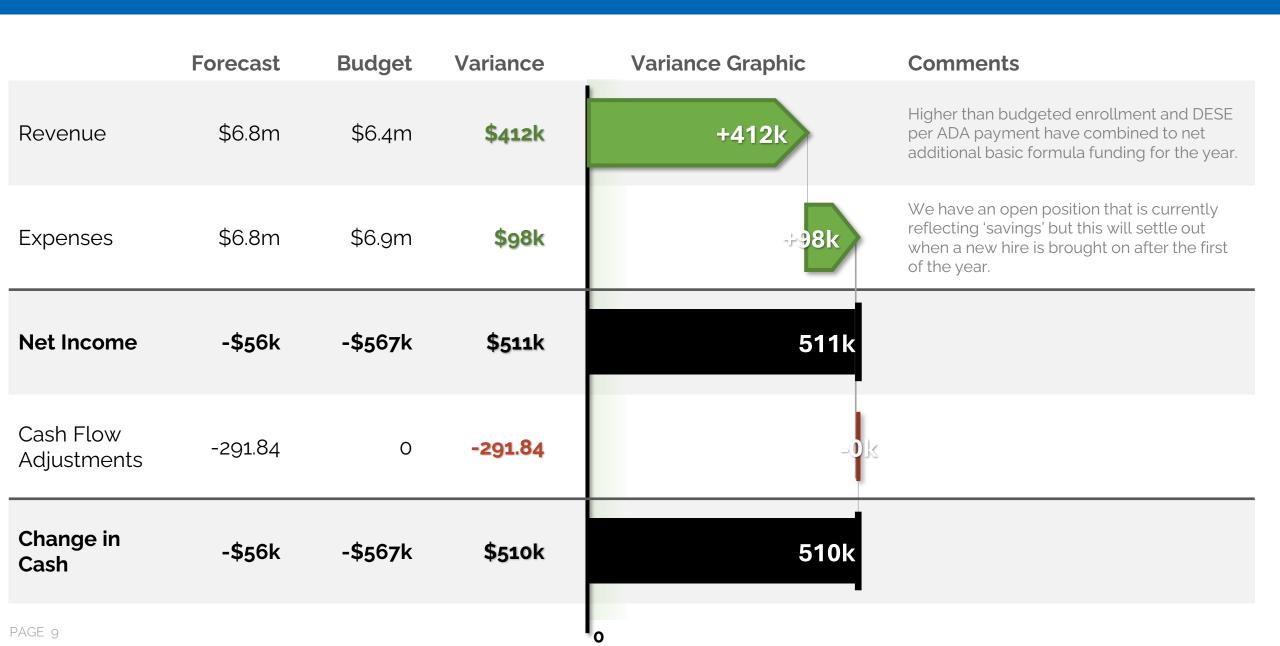
- **3** NET INCOME: \$511K ahead
- CASH ADJ:\$oK BEHIND
- **5** NET CHANGE IN CASH: \$510K AHEAD

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|                              | Actual    |           |           |           |           | Forecast  |           |           |           |           |           |           |           |
|------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Income Statement             | Jul       | Aug       | Sep       | Oct       | Nov       | Dec       | Jan       | Feb       | Mar       | Apr       | Мау       | Jun       | TOTAL     |
| Revenue                      |           |           |           |           |           |           |           |           |           |           |           |           |           |
| Local Revenue                | 75,589    | 62,385    | 51,277    | 48,504    | 66,740    | 36,338    | 36,338    | 36,338    | 36,338    | 36,338    | 36,338    | 36,338    | 558,858   |
| State Revenue                | 451,086   | 456,997   | 471,527   | 459,919   | 458,941   | 454,653   | 454,653   | 454,653   | 454,653   | 454,653   | 454,653   | 454,653   | 5,481,038 |
| Federal Revenue              | 1,422     | 0         | 47,920    | 43,441    | 49,691    | 52,135    | 52,135    | 52,135    | 52,135    | 52,135    | 52,135    | 52,135    | 507,420   |
| Private Grants and Donations | 40        | 114,760   | 1,973     | 2,060     | 48,223    | 4,706     | 4,706     | 4,706     | 4,706     | 4,706     | 4,706     | 4,706     | 200,000   |
| Earned Fees                  | 951       | 6,361     | 7,170     | 3,525     | 2,300     | 679       | 679       | 679       | 679       | 679       | 679       | 679       | 25,058    |
| Total Revenue                | 529,087   | 640,503   | 579,867   | 557,449   | 625,895   | 548,511   | 548,511   | 548,511   | 548,511   | 548,511   | 548,511   | 548,511   | 6,772,375 |
| Expenses                     |           |           |           |           |           |           |           |           |           |           |           |           |           |
| Salaries                     | 249,623   | 239,279   | 235,108   | 237,111   | 243,141   | 273,977   | 277,727   | 277,727   | 277,727   | 277,727   | 277,727   | 277,727   | 3,144,601 |
| Benefits and Taxes           | 63,066    | 67,414    | 77,665    | 66,027    | 69,553    | 85,200    | 85,937    | 85,937    | 85,937    | 85,937    | 85,937    | 85,937    | 944,544   |
| Staff-Related Costs          | 9,774     | -798      | 2,889     | 5,094     | 13,866    | 4,096     | 4,096     | 4,096     | 4,096     | 4,096     | 4,096     | 4,096     | 59,496    |
| Rent                         | 79,079    | 42,817    | 42,713    | 42,763    | 42,787    | 36,091    | 36,091    | 36,091    | 36,091    | 36,091    | 36,091    | 36,091    | 502,795   |
| Occupancy Service            | 46,490    | 52,017    | 41,362    | 70,512    | 30,658    | 37,629    | 37,629    | 37,629    | 37,629    | 37,629    | 37,629    | 37,629    | 504,438   |
| Student Expense, Direct      | 103,770   | 62,930    | 58,084    | 86,161    | 58,145    | 40,167    | 40,167    | 40,167    | 40,167    | 40,167    | 40,167    | 40,167    | 650,257   |
| Student Expense, Food        | 2,446     | 4,496     | 35,531    | 36,863    | 24,909    | 8,656     | 8,656     | 8,656     | 8,656     | 8,656     | 8,656     | 8,656     | 164,836   |
| Office & Business Expense    | 34,925    | 26,972    | 53,715    | 34,477    | 18,593    | 67,578    | 67,578    | 67,578    | 67,578    | 67,578    | 67,578    | 67,578    | 641,724   |
| Transportation               | 17,729    | 1,550     | 25,751    | 30,887    | 32,545    | 1,293     | 1,293     | 1,293     | 1,293     | 1,293     | 1,293     | 1,293     | 117,515   |
| Total Ordinary Expenses      | 606,900   | 496,678   | 572,818   | 609,896   | 534,196   | 554,685   | 559,172   | 559,172   | 559,172   | 559,172   | 559,172   | 559,172   | 6,730,206 |
| Operating Income             | -77,813   | 143,825   | 7,049     | -52,447   | 91,699    | -6,175    | -10,662   | -10,662   | -10,662   | -10,662   | -10,662   | -10,662   | 42,169    |
| Extraordinary Expenses       |           |           |           |           |           |           |           |           |           |           |           |           |           |
| Interest                     | 0         | 0         | 0         | 0         | 0         | 71        | 71        | 71        | 71        | 71        | 71        | 71        | 500       |
| Facility Improvements        | 7,000     | 7,000     | 9,500     | 10,600    | 40,950    | 3,248     | 3,248     | 3,248     | 3,248     | 3,248     | 3,248     | 3,248     | 97,785    |
| Total Extraordinary Expenses | 7,000     | 7,000     | 9,500     | 10,600    | 40,950    | 3,319     | 3,319     | 3,319     | 3,319     | 3,319     | 3,319     | 3,319     | 98,285    |
| Total Expenses               | 613,900   | 503,678   | 582,318   | 620,496   | 575,146   | 558,005   | 562,491   | 562,491   | 562,491   | 562,491   | 562,491   | 562,491   | 6,828,492 |
| Net Income                   | -84,813   | 136,825   | -2,451    | -63,047   | 50,749    | -9,494    | -13,981   | -13,981   | -13,981   | -13,981   | -13,981   | -13,981   | -56,116   |
| Cash Flow Adjustments        | -7,138    | 2,515     | -4,300    | -4,413    | 9,617     | 490       | 490       | 490       | 490       | 490       | 490       | 490       | -292      |
| Change in Cash               | -91,951   | 139,341   | -6,751    | -67,460   | 60,365    | -9,004    | -13,491   | -13,491   | -13,491   | -13,491   | -13,491   | -13,491   | -56,408   |
| Ending Cash                  | 2,080,547 | 2,219,887 | 2,213,137 | 2,145,677 | 2,206,042 | 2,197,038 | 2,183,546 | 2,170,055 | 2,156,564 | 2,143,072 | 2,129,581 | 2,116,090 | PAGE 8    |

## **Forecast Overview**



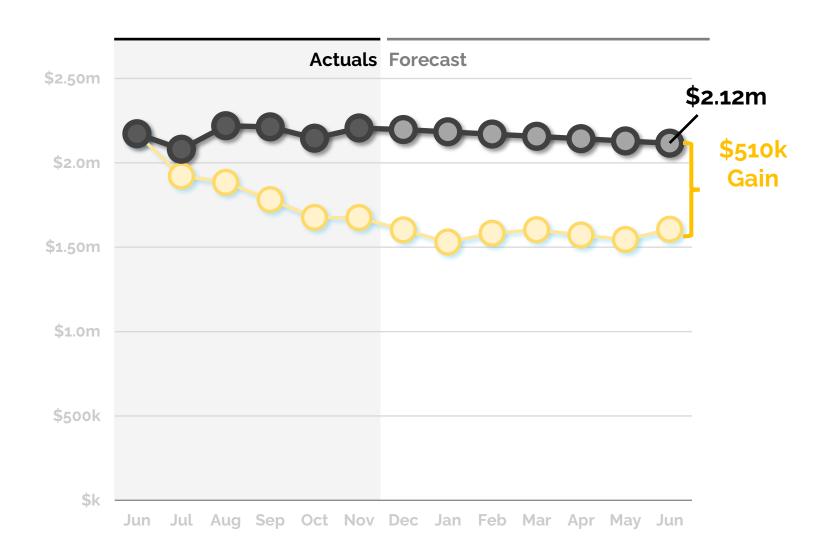


## **Cash Forecast**



# 113 Days of Cash at year's end

We forecast the school's year ending cash balance as **\$2.1m**, **\$510k** above budget.



|  |                             |  | Staff Point<br>Person | Date<br>Submitted | Date<br>Awarded  | Acknowledgment<br>Sent        |
|--|-----------------------------|--|-----------------------|-------------------|------------------|-------------------------------|
| w Non-Budgeted Funding (for Additional Program | ns/Expenses outside of Oper | ating Budget)  |                       |                   |                  |                               |
| Funds Received                                 |                             |  |                       |                   |                  |                               |
| SSKC: Student-Based Mental Health              | 7,893                       | Note: Rcvd \$1,973.33 for Sept - Dec                   |                       |                   |                  |                               |
| Confirmed & Awarded                            |                             |  |                       |                   |                  |                               |
| SSKC/Royals: Student Literacy [Year 1/5]       | 95,100                      | ELA Tutoring + Hiring of ELA Coach                     | D. Miles              | Year 2: 165,100   | , Year 3: 131,50 | 0, Year 4: 131,500, Year 5: 7 |
| Children's Services of Jackson Cnty            | 94,350                      | Conscious Discipline / Center for Conflict Resolution  | D. Miles              |                   |                  |                               |
| SSKC: Student-Based Mental Health              | 53,643 (remaining max)      | 50% Salary - Family Liaison; Therapy Room Refurnishing | J. Chambers           |                   |                  |                               |
| Request Submitted; Pending Approval            |                             |  |                       |                   |                  |                               |
| get Total                                      | 200,000                     |  |                       |                   |                  |                               |
| Funds Received                                 |                             |  |                       |                   |                  |                               |
| Children's Services of Jackson Cnty            | 46,250                      |  |                       |                   |                  |                               |
|  | 46,250                      |  |                       |                   |                  |                               |
| Confirmed & Awarded                            |                             |  |                       |                   |                  |                               |
| Children's Services of Jackson Cnty            | 138,750 (remaining)         | Salaries: Student Services                             | D. Miles              |                   |                  |                               |
| DESE MKV Transportation Grant                  | 32,517                      | Reimbursement of prior MCV Transportation Expenses     |                       | 8/20/2024         | 8/30/2024        | 4                             |
| DESE Feminine Hygiene Grant                    | 500                         | Reimbursement of feminine hygiene supplies             | R. Brennan            | 10/1/2024         | 10/1/2024        | 4                             |
|  | 171,767                     |  |                       |                   |                  |                               |
| Remaining to Fund-Raise                        |                             |  |                       |                   |                  |                               |
| Annual Fund (Families): MightyCause            |                             |  |                       |                   |                  |                               |
| Annual Fund (Families): United Way             |                             |  |                       |                   |                  |                               |
| Annual Fund (Families): Box Tops               |                             |  |                       |                   |                  |                               |
| (Budget Total - Received - Confirmed)          | -18,017                     |  |                       |                   |                  |                               |
| Request Submitted; Pending Approval            |                             |  |                       |                   |                  |                               |
|  | 0                           |  |                       |                   |                  |                               |
| Request In Process                             |                             |  |                       |                   |                  |                               |
|  | 0                           |  |                       |                   |                  |                               |
| Remaining to Fund-Raise: Need to Identify      |                             |  |                       |                   |                  |                               |
| (In Process - Pending)                         | OVER GOAL                   |  |                       |                   |                  |                               |
| Submitted & Declined                           |                             |  |                       |                   |                  |                               |



## QUESTIONS?

Please contact your EdOps Finance Team:

Jamie Berry

jamie@ed-ops.com

816.444.1530

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